Total experience of 36 years (approximately) in the bio-medical field. Having good experience in project management and customer handling

Educational Qualification:

B.Tech (Electronics Engineering) from Madras Institute of Technology (MIT), Madras B.Sc (Applied Sciences) from Thiagarajar College of Engg, Madurai.

Career Profile : Retired as Vice-President (Bio-medical) on 30th April 2019 from HLL Infratech Services Ltd (HITES), Noida after serving for 8 years and 5 months. As bio-medical head, I was responsible for project management, need analysis, gap analysis of medical equipment for Govt. Hospital like AIIMS, Govt. Medical Colleges, UN Mehta Institute of Cardiology and Research Centre, etc. Responsible for framing technical specifications, conducting pre-bid Conferences, technical evaluation, pre-dispatch and post-delivery inspections. I was managing and guiding a team of 35 bio-medical engineers, helping them to enrich their knowledge and career growth.

Responsible for conceiving and implementing EMI/ EMC Lab for testing medical equipmement in HITES, Noida Office with funding from Ministry of Commerce, Government of India. The system is to be shipped out shortly.

Previously, heading Southern Region as Deputy General Manager in a Corporate Company (Blue Star Ltd, Chennai), Medical Division for 26 years and 11 months, responsible for sales and sales service operations of medical equipment. Handled imaging equipment like CT Scanner, MRI Scanner, Cath Lab, Ultrasound Scanner, Criticare Care equipment, etc.

<u>Professional Experience</u>:

Dec 2010 to : Worked in the capacity of Deputy General Manager,
Associate

Apr 2019 Vice-President and Vice-President (Bio-medical) in HITES, Noida- a 100% Subsidiary of HLL Lifecare Ltd, a Central PSU under Ministry of Health and Family Welfare, Government of India.

1999 - 2010 : Responsible for Sales and Service businesses and theirgrowth. Promotion of MRI Scanner, CT Scanner, Color Doppler and Patient Monitors and their after sales support for South, leading and motivating a team of sales and service engineers.

1991 - 1999 : Responsible service business and customer satisfaction and motivating service engineers for better productivity.

1983 - 1991 : Responsible for installation and maintenance of the medical imaging equipment, customer satisfaction and AMC sales

May 1983 - : Trainee engineer in a paper project in Orissa Dec 1983